Quantitative Benefits

In addition to the qualitative benefits the airport provides, a recent study quantified the economic impacts of the airport to the local community. As shown in the adjacent table, the total economic impact of the airport includes on- and off-airport businesses, visitor spending, and the spin-off effects of those impacts.

On-airport impacts represent economic activities that would not occur if the airport did not exist. They include payroll, operating and capital expenditures made by the airport, airlines, FBO's, maintenance facilities, ground transportation, etc.

Off-airport impacts represent financial transactions that occur primarily off-airport and are associated with visitor spending. These expenditures may include items such as lodging, food, entertainment, and retail purchases.

Spin-off impacts are calculated using impact multipliers, which are used to reflect the recycling of dollars through the economy.

Air dependent business impacts represent area businesses that are dependent on the airport for just-in-time shipping, a high degree of corporate travel, or specialized airport facilities and services. These businesses would relocate or suffer substantial loss if the airport were not available. This impact is not included in traditional economic impact methodology and is provided as an indicator of the importance of the airport to area businesses.

Local Businesses that depend on the Airport for just-in-time shipping, a high degree of corporate travel, or specialized airport facilities and services.

> Respending of Worker Income

Convention Centers Tourist Destinations

Other Ground Transportation

Retail &

Fixed Base Operators Aircraft Maintenance

Visitor Dependent Businesses

Off-Airport

On-Airport

Direct Economic Impacts

Consumer Product and Service Sales

Air Dependent Businesses

Spin-Off Economic Impacts

10 Jobs \$346,000 in Payroll \$965,000 in Economic Activity

\$4.6M in Economic Activity

\$662,000 in Payroll \$1.7M in Economic Activity

\$3.68M in Economic Activity

43 Jobs \$1.57M in Payroll

40 Jobs

55 Jobs \$1.56M in Payroll

Activity Economic \$9.97M in Jobs, \$3.8M in Wages,

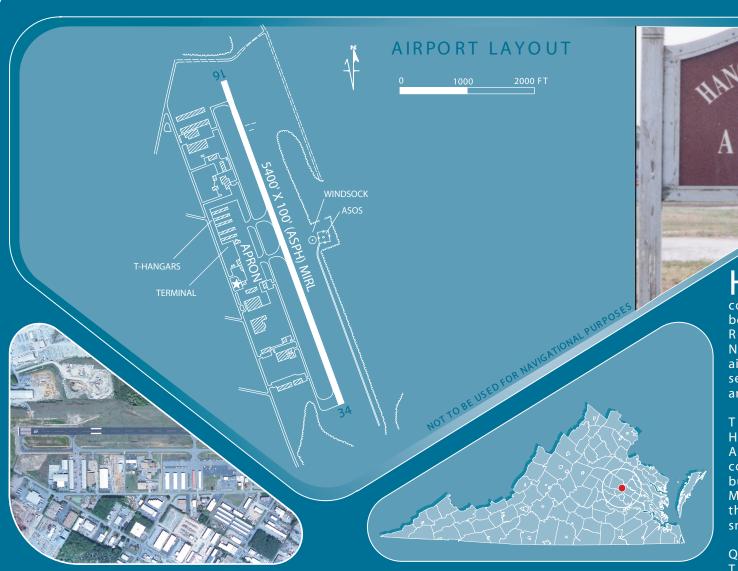
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HANOVER COUNTY MUNICIPAL AIRPORT



An Assessment of Economic Impacts





anover County Airport (OFP) is conveniently located east of I-95, between the Atlee and Lewistown Road interchanges. As part of the National Transportation System, the airport provides general aviation service to both corporate clientele and the recreational pilot.

The proximity of the airport to the Hanover Airport Industrial Park and Atlee Commerce Center provides convenient air service to the business center of Hanover County. Many businesses in the County use the airport for corporate travel, and small product shipping and receiving.

Qualitative Benefits

The airport contributes quality-oflife benefits to the community through support of agricultural operations, aerial advertising including banner towing, ballooning, cargo activity, aerial photography, and flight training.